

## CASE STUDY

### About Wesley Clover Solutions

Wesley Clover Solutions was formed to meet the growing demand from financial trading firms for expertise in managing the transition from legacy to next-generation IT solutions.

We help customers realize the potential of new technologies while reducing risks, complexity and costs.

We have deep domain expertise in financial trading technology and experience installing and supporting mission-critical real-time trading infrastructure.

Wesley Clover Solutions also draws on resources of our parent company, Wesley Clover, and industry-leading partners to deliver reliable, flexible and cost-effective solutions to our customers.

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## Global Online Markets Leader Selects Wesley Clover Solutions for Multi-Office IP Communications Platform

Profile: New Jersey-based provider of online markets for equities, fixed income and derivatives, market data and post-trade services with more than 200 staff and \$300 trillion in trading volume.

This growing electronic market maker wanted to overhaul legacy communications infrastructure to support a showcase executive, sales and trading office in midtown Manhattan and connect it via IP-WAN with their US headquarters in Jersey City, a disaster recovery/back office site in suburban New Jersey and a recently acquired voice broking subsidiary in downtown Manhattan.

The existing legacy PBX in the headquarters office needed to be maintained until a second implementation phase and thus interconnected to the WCS IP Communications Platform via SIP trunking to enable four-digit dialing between the offices. In addition, a legacy turret system serving the company's recently acquired voice broking subsidiary also needed to be maintained.

After evaluating platforms from many suppliers, including the global enterprise voice standard of the parent company, Cisco Call Manager, the firm decided to deploy the WCS platform for its flexibility in meeting both back office and trading floor applications, ability to interoperate with other manufacturer's turret and PBX systems, scalability to accommodate future branch offices, centralized management of all system nodes and endpoints through a simple browser-based GUI, unified communications capabilities and resilient, cost-effective design that assured business continuity for all employees across four NY metro area offices.

By selecting the WCS single platform system the customer now has a resilient, advanced IP voice communications platform capable of supporting all back office and trading floor staff across the four offices. Employees can log-in to any IP Phone in any office location and bring up their user profile with access to voice mail, unified communications applications, DID and ringdown circuits.

The Voice Communications Platform (VCP) offers an array of more than 500 features, functions and applications, can be integrated with various enterprise applications like Microsoft Office Communication Server (OCS), Active Directory and Outlook as well as RIM's Blackberry mobile devices and is scalable to thousands of IP devices in a compact rack-mount system controller that can be deployed in a proprietary appliance or on industry-standard servers. The system is also the first voice communications platform certified to work with VMware virtualization solutions.