



## CASE STUDY

### About Wesley Clover Solutions

Wesley Clover Solutions was formed to meet the growing demand from financial trading firms for expertise in managing the transition from legacy to next-generation IT solutions.

We help customers realize the potential of new technologies while reducing risks, complexity and costs.

We have deep domain expertise in financial trading technology and experience installing and supporting mission-critical real-time trading infrastructure.

Wesley Clover Solutions also draws on resources of our parent company, Wesley Clover, and industry-leading partners to deliver reliable, flexible and cost-effective solutions to our customers.

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## Down-sizing Hedge Fund Turns to WCS to Help Streamline Communications and Reduce Costs

Following significant losses in one of its funds, this Connecticut-based alternative asset manager (US\$1B AUM) decided to close that fund to concentrate on core investment activities.

In looking for ways to streamline the operations the company's IT team reviewed their legacy trading turret and PBX platforms and decided that a move to an IP-based system would enable them to introduce new applications such as mobility and unified messaging, ensuring business continuity while reducing the operational risk and cost of maintaining expensive legacy systems.

Wesley Clover Solutions offered a resilient, scalable IP voice communications platform that supported all of the hedge fund's business and user requirements including IP trading turrets and remote users who needed to connect while traveling or from home.

By introducing the mobility application, traders, portfolio managers and other employees can connect to their turret or phone securely from anywhere there is a broadband connection, accessing ring down circuits and speed dials just as if they were at their desk.

In addition, Wesley Clover Solutions provided an advanced unified communications application that enables users to more easily deal with voice messages including replaying messages from their Microsoft Outlook email application or smart phone device and the ability to send, receive, forward, save and sort voice and fax messages from their PC.

A mix of more than 25 IP Turrets and IP Phones have been implemented in a reliable, compact rack-mounted system controller eliminating the need for a separate PBX and trading turret system while significantly reducing space and power requirements.

Wesley Clover Solutions provided a comprehensive implementation program ensuring that all current features, functions and circuits are smoothly transitioned from the legacy systems to the new platform along with a full testing and training program to orient users on the capabilities of the new system.