



CASE STUDY

About Wesley Clover Solutions

Wesley Clover Solutions was formed to meet the growing demand from financial trading firms for expertise in managing the transition from legacy to next-generation IT solutions.

We help customers realize the potential of new technologies while reducing risks, complexity and costs.

We have deep domain expertise in financial trading technology and experience installing and supporting mission-critical real-time trading infrastructure.

Wesley Clover Solutions also draws on resources of our parent company, Wesley Clover, and industry-leading partners to deliver reliable, flexible and cost-effective solutions to our customers.

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Newly Formed Hedge Fund Chooses WCS All-In-One IP Communications Platform for Cleveland and New York Offices

Profile: Ohio-based investment manager with US\$150M AUM deploys IP communications system for new headquarters and satellite office in New York City

This firm is launching fund based on a credit US long/short strategy with offices in Cleveland and New York City. They were seeking a single, scalable platform that could meet the needs of their trading desks, executive, marketing, research and back-office teams.

The key decision-making criteria included: that the system could be easily managed, offered trading turret, enterprise voice and unified communications capabilities as well as extremely high reliability. Another requirements was that the vendor have the presence and resources to be a single provider of the deployment and support of both systems according to stringent service level commitments in both Cleveland and New York City as well as other cities as the firm grows.

The smaller satellite team in New York City will be supported off the main system controller in Cleveland via a high-speed MPLS connection and remote workers have access to their turrets or IP phones via a secure VPN connection that works wherever there is an Internet connection.

The Voice Communications Platform (VCP) offers an array of more than 500 features, functions and applications, including unified communications/messaging and support for mobile workers in addition to all of the critical trading turret/hoot n holler capabilities the traders need. The system can be integrated with various enterprise applications such as Microsoft Lync, Active Directory, Outlook and SharePoint as well as Blackberry, Android and Apple mobile devices.

The system is scalable to thousands of IP devices in a compact rack-mount system controller that can be deployed in a proprietary appliance or on industry-standard servers. The system is also the first voice communications platform certified to work with VMware virtualization solutions.