

CASE STUDY

About Wesley Clover Solutions

Wesley Clover Solutions was formed to meet the growing demand from financial trading firms for expertise in managing the transition from legacy to next-generation IT solutions.

We help customers realize the potential of new technologies while reducing risks, complexity and costs.

We have deep domain expertise in financial trading technology and experience installing and supporting mission-critical real-time trading infrastructure.

Wesley Clover Solutions also draws on resources of our parent company, Wesley Clover, and industry-leading partners to deliver reliable, flexible and cost-effective solutions to our customers.

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Wesley Clover Solutions Provides Energy Trading Start-Up with Small, Scalable Voice Trading

Wesley Clover Solutions, whose client provides trade brokerage, marketing and pricing services for USA over-the-counter (OTC) exchange traded energy markets to energy marketers, producers, utilities, municipalities, storage operators and hedge funds, provided a voice trading solution “in a box” for a single trader start-up.

The platform, which includes a 48-line Traderphone device and 8-channel speaker and voice recording, can grow to support additional traders in the same location and easily connect other traders in remote locations as they are hired without the need for dedicated bandwidth or specially-designed trading floors.

The Wesley Clover Solutions platform is “compact and light” so it can be deployed in a home or office suite to enable new businesses to get up and running quickly without waiting for dedicated telecom circuits or spending capital on built-out communications infrastructure normally associated with trading turret systems.

The Wesley Clover Solutions team worked with the customer’s IT consultant to ensure quick installation start-up costs without compromising the system’s flexibility to accommodate expected growth both in the customer’s offices in Westchester County, NY and anticipated new hires throughout the country.

A detailed site survey was conducted to ensure smooth installation and that the system was set-up with all the key features and functions the trader was accustomed to at his former firm.

The system was designed to disconnect, pack and reconnect at another location as the firm anticipates moving to permanent offices within one year.