



CASE STUDY

About Wesley Clover Solutions

Wesley Clover Solutions was formed to meet the growing demand from financial trading firms for expertise in managing the transition from legacy to next-generation IT solutions.

We help customers realize the potential of new technologies while reducing risks, complexity and costs.

We have deep domain expertise in financial trading technology and experience installing and supporting mission-critical real-time trading infrastructure.

Wesley Clover Solutions also draws on resources of our parent company, Wesley Clover, and industry-leading partners to deliver reliable, flexible and cost-effective solutions to our customers.

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Wesley Clover Solutions Provides Multi-Location Broker Dealer with a Single, Scalable IP Voice Solution for All Locations

This San Francisco-based firm is a leading trader and underwriter of fixed income securities. Faced with the prospect of a wholesale replacement of a PBX from a bankrupt manufacturer and a legacy trading turret system across 8 offices throughout the USA, this firm chose to work with Wesley Clover Solutions to provide a single IP voice communications platform that could leverage their MPLS backbone and provide a scalable, robust voice equipment infrastructure for more than 400 employees and enable simple, centralized system monitoring and management.

Wesley Clover Solutions provided an IP voice communications system capable of serving the needs of all office staff across 8 locations including three trading floors (SF, NY, Chicago) in a single platform. An independent communications consultant conducted a thorough evaluation of the company, products and capability to support mission-critical trading operations in three cities and offices in five other locations and demanded that the company and system support a rigorous ROI meeting stringent service level and availability ("uptime") requirements.

The Wesley Clover Solutions Project Management team worked with the customer IT staff and communications consultant to plan a phase-oriented, site-by-site system rollout, replacing the legacy systems, assuring continuity of services and minimal disruption to the business. Wesley Clover Solutions deployed a dedicated project team comprising a project manager, installation supervisor, installation technicians and user and admin training resources. Wesley Clover Solutions supplemented this internal project team with professional services resources from system manufacturer partners.

By selecting the Wesley Clover Solutions single platform system the customer has deployed a resilient, scalable and centrally managed IP voice communications platform with 100% availability by clustering the platform control plane across their MPLS. The various system node databases are synchronized dynamically in real-time and local support for PRI and Auto Ringdown Circuits in the different offices are terminated on local media gateways.