



CASE STUDY

About Wesley Clover Solutions

Wesley Clover Solutions was formed to meet the growing demand from financial trading firms for expertise in managing the transition from legacy to next-generation IT solutions.

We help customers realize the potential of new technologies while reducing risks, complexity and costs.

We have deep domain expertise in financial trading technology and experience installing and supporting mission-critical real-time trading infrastructure.

Wesley Clover Solutions also draws on resources of our parent company, Wesley Clover, and industry-leading partners to deliver reliable, flexible and cost-effective solutions to our customers.

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Mid-Size Investment Bank Meets All Their Communications Needs with a Single IP Platform from Wesley Clover Solutions

This New York-based full-service investment bank managing more than \$1B in assets, serves institutional and corporate clients throughout the USA and overseas. The company needed to overhaul its legacy telecommunications systems that were no longer being supported by the manufacturers and provide expanded capabilities for their growing firm.

Wesley Clover Solutions provided an IP voice communications system capable of serving all the needs of office staff and the trading floor in a single platform. This eliminated the previous requirement to purchase, install, integrate and maintain separate PBX and trading turret systems while enabling the company to introduce new capabilities like mobility, meet-me conferencing and disaster recovery.

The Wesley Clover Solutions Project Management team worked with the customer to construct a detailed transition plan for all telecommunications services and conducted interviews to determine how each staff member uses the phone, call coverage patterns, special features and functions and mapped these requirements to the programming and training for the new systems. Circuit-testing was conducted prior to system installation to be certain all DID and ARD lines would work as they did on the old systems.

By selecting the Wesley Clover Solutions single platform system the customer now has a resilient, state-of-the-art IP voice communications platform at a fraction of what they would have spent on separate PBX, trading turret and voice recording systems. In addition, the Wesley Clover Solutions platform can be expanded as the company adds staff or branch offices and introduce new features and functions through periodic software updates.