

CASE STUDY

About Wesley Clover Solutions

Wesley Clover Solutions was formed to meet the growing demand from financial trading firms for expertise in managing the transition from legacy to next-generation IT solutions.

We help customers realize the potential of new technologies while reducing risks, complexity and costs.

We have deep domain expertise in financial trading technology and experience installing and supporting mission-critical real-time trading infrastructure.

Wesley Clover Solutions also draws on resources of our parent company, Wesley Clover, and industry-leading partners to deliver reliable, flexible and cost-effective solutions to our customers.

Headquarters

122 East 42nd Street, 10th Floor
(Between 41st and 42nd Streets)
New York, NY 10168
Main Tel: 212-561-1320
Fax: 212-561-1329
Help Desk: 212-561-1330
info@wesleycloversolutions.com

Global Hedge Fund Selects Wesley Clover Solutions for Global IP Voice Platform

This multi-strategy hedge fund with US\$11B AUM and 200 staff had just hired a new CTO and tasked him with an overhaul of their IT systems and geographic expansion to open offices in London and Hong Kong.

The CTO envisioned a single voice platform combined with an IP-MPLS backbone to support all staff globally and that would enable them to drastically reduce their telecom costs and provide a seamless experience for end users with some advanced capabilities like unified messaging. In the process of evaluating all of the options he found only one system, the Wesley Clover Solutions voice communications platform that could provide the latest in IP telephony communications with integrated trading turret capability and the subject-matter expertise and global footprint to install and maintain systems in New York, London and Hong Kong.

The Wesley Clover Solutions platform satisfied the needs from receptionist to the most demanding traders and portfolio managers with a range of endpoint models and advanced, unified communications applications and mobility features. By deploying voice gateways in each location, the employees have access to local telephone numbers and ring downs for the traders as well as a global directory for four digit dialing to colleagues in other offices. In addition, Wesley Clover Solutions provided a global project management resource and had local partners in the overseas locations who could take responsibility for managing the projects in London and Hong Kong reducing the workload for the small New York-based IT team.

By selecting Wesley Clover Solutions IP Voice Communications Platform the company achieved its business objectives and significantly reduced acquisition and lifecycle costs while simplifying growth and system management. The Wesley Clover Solutions platform provides state-of-the-art turret functionality for traders, a suite of more than 500 features and applications for office staff as well as hoot n holler and voice recording. All provided by a single provider with expertise in trader voice and enterprise telephony as well as a global implementation and support organization calibrated to support their needs from a central Help Desk and able to provide local technical support to all of their offices on a stringent service level agreement.